

# MARINE • 🖾 🖬 INTERNATIONAL MARINE UNDERWRITERS

# VESSEL BUILDERS RISK APPLICATION

For production boat builders (Refer to special note at the end of application before completing)

Insured:		Producer:
Street:		Street:
City:		City:
State:	Zip:	State: Zip:
<b>Policy Period:</b>		Producer Number:
From:	To:	

## COVERAGE

Hull	Limit	Deductible
Any one boat	\$	\$
Any one occurrence	\$	\$
Molds	\$	\$
Transit / Delivery	\$	\$
Tools / Equipment	\$	\$
Liability (P&I / Collision)	\$	\$
Repairer's liability	\$	\$

## **UNDERWRITING – General**

- 1. Is the manufacturing location the same as the mailing address? yes no If no, provide address of plant.
- 2. How many years have you been in business?
- 3. How long have you been at this location?
- 4. Were the buildings constructed specifically for boat building? \_\_\_\_\_ yes \_\_\_\_ no

Phone #

5. Person to contact for inspection.

## **UNDERWRITING – Boat Information**

- 1. Describe the type of boats being built (i.e. sail, bass, pontoon, etc). Attach brochures and Web site address (if applicable)
- 2. The hull material is: fiberglass aluminum wood other
- 3. The construction method is: female mold male mold other
- 4. How many boats are built per year?
- 5. What is the total value of all boats built per year? (Gross Sales) \$
- 6. What is the average time to complete each vessel?
- 7. What is the maximum number of boats under construction at any one time?
- 8. What is the average number of boats under construction at any one time?
- 9. What type of engines are used? (i.e. outboards, stern drive, inboard, jet drive)

## **UNDERWRITING** – Premises information

- 1. Is the building location on the water?  $\Box$  yes  $\Box$  no
- 2. If not, is the location within a FEMA flood zone? yes no. If yes, what zone?
- 3. How are the boats launched? Trailer forklift travellift other
- 4. The boats are built: \_\_\_\_\_ outside \_\_\_\_\_ under a shed (non enclosed bldg.) \_\_\_\_\_ inside
- 5. If inside, how many buildings are there?
- 6. How far apart are the buildings? (provide diagram)
- 7. What is the construction of each building?
- 8. What is the occupancy of each building?
- 9. Which buildings are sprinklered?
- 10. What is the protection class at this location?
- 11. In which building are the flammables (paint, acetone, MEK etc) kept?
- 12. Are all drums of flammables bonded and grounded? yes no
- 13. Is there a night watchman service?  $\Box$  yes  $\Box$  no
- 14. Is there a central station alarm system?  $\Box$  yes  $\Box$  no
- 15. The alarm system is for  $\Box$  fire  $\Box$  burglary.

# **UNDERWRITING – Liability**

- 1. Are the boats sea trialed before delivery? yes no If yes, describe where and the extent of sea trials.
- 2. Is there any sea trails or testing of new boat models? Uses no. If yes, explain fully.
- 3. Is there any demonstration of any boats, either to dealers or buyers? yes no. If yes explain fully.
- 4. Who conducts sea trails, testing or demonstrations?
- 5. Does the individual(s) above have a USCG license? \_\_\_\_\_ yes \_\_\_\_ no
- 6. How many people are on a sea trail, test or demonstration?
- 7. What is the maximum speed of the fastest boat built?
- 8. Is there any delivery of the boats by water, i.e. under their own power? yes no If yes, explain fully.

# **UDERWRITING – Transit / Delivery**

- 1. Are boats delivered to buyers or dealers? yes no
- 2. What is the value of finished inventory stored awaiting delivery? \$
- **3.** Boat are delivered via insured's vehicle (%) common carrier
  - %)  $\Box$  contract carrier (%)  $\Box$  under own power (%)
- **4.** How many boats are carried on one vehicle?
- 5. What is the maximum value of any one vehicle load?
- 6. What is the maximum distance for delivery? (give in miles or states delivered to)

# UNDERWRITING – Molds

	1. Are all molds to be covered? yes no	
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- 2. Attach a schedule of molds to be covered. Molds are to be individually scheduled with a value shown for each mold. Small boat molds may be scheduled as a set (i.e. hull, deck & liner/accessories).
- 3. When not in use are molds stored outside?  $\Box$  yes  $\Box$  no

## **UNDERWRITING – Tools / Equipment**

- 1. Attach a schedule of tools and equipment to be covered. An 80% ACV value must be shown for each item.
- 2. For items over \$25,000 in value, state the location (building) of the equipment.

## **COVERAGE HISTORY**

- 1. Current insurance company:
- 2. Current premiums: \$ Rate \$
- 3. Has any company ever cancelled or non-renewed coverage within the last 5 years: yes no If yes, explain:
- 4. Any vessels held for use, testing or demonstration by builder: yes no If yes provide full description of boat and describe fully the use of the boat.

## LOSS HISTORY

Date of loss	Type (hull or P&I)	Amount	Description
		\$	
		\$	
		\$	

#### LOSS PAYEE / ADDITIONAL INSURED

Loss Payee:		
Street:		
City:	State:	Zip:
Amount of outstanding loan: \$		
Additional Insured:		
Street:		
City:	State:	Zip:
Relationship of Additional insured:		

#### **CONTACT INFOMATION**

Web Address:	Email:
Phone number:	

Applicant's Signature: \_\_\_\_\_ Date

#### **SPECIAL NOTE**

This application is for private pleasure production boat builders. Builders are subject to three major catastrophe exposures; Fire, Wind and Flood. Every builder will have exposure to Fire and Wind. If a builder is not located directly on the water, they can still face the peril of flood.

Many of the questions in this application are designed to help us evaluate each risk's exposure to these three major perils. We must determine our PML (probable maximum loss) from each of these perils.

You can greatly assist us and at the same time obtain the best possible quote by providing us with a diagram (or photos) of the plant premises showing:

- the buildings;
- the construction of each building;
- What each building is used for (i.e. lay-up, assembly, carpentry etc.)
- What is in each building and the dollar values (i.e. work in progress, molds, equipment, supplies etc.)

If we insure your business, we will do an inspection shortly after our policy begins. Please assign someone at the plant to be the contact for our inspector to show him your operations and answer questions.

If you take any dealer or customers boats in for repairs (including warranty work), reconditioning or to add optional accessories, then you should also obtain coverage for this Boat Repair Legal Liability exposure. (This exposure is not covered under a standard builders risk policy.)

If you deliver finished boats to dealers or customers, you may need coverage for this exposure as well. The use of a common carrier or contract carrier does not eliminate the need for transit coverage. (This exposure is not covered under a standard builders risk policy.)

You have the *option* of insuring your molds and equipment under our policy.

Please answer all the questions in the application. If a question or section does not apply, so indicate by writing "N/A". If you have any questions or need help in completing this application, please contact your insurance broker.