

Franchisers E&O Supplemental Application

- 1) Please attach a copy of the UFOC document;
- 2) Please attach a sample Franchiser/Franchisee Agreement;
- 3) Please provide any documentation that sets forth the applicant's 1) policy and 2) actual, territorial franchise allocations;
- 4) Please describe and provide any documents, aside from contracts, that set forth franchisee training protocols;
- 5) Please provide available written guidelines on the franchise sales process.
 - Is there any "cooling off" period?

 - Does the applicant video-tape the sales presentations to prospective franchisees?
- 6) What is the applicant's policy regarding "earnings claims?"
- 7) Please attach complete claims information.
- 8) Number of franchisees?
- 9) Average length of franchisee relationship?
- 10) Number of company owned operations?

It is understood and agreed that this supplemental application shall become a part of the application for Professional Liability Errors & Omissions Insurance.

Date

Name(s) of the executor/administrator

Signature